



TRI-COUNTY
REGIONAL ENERGY NETWORK

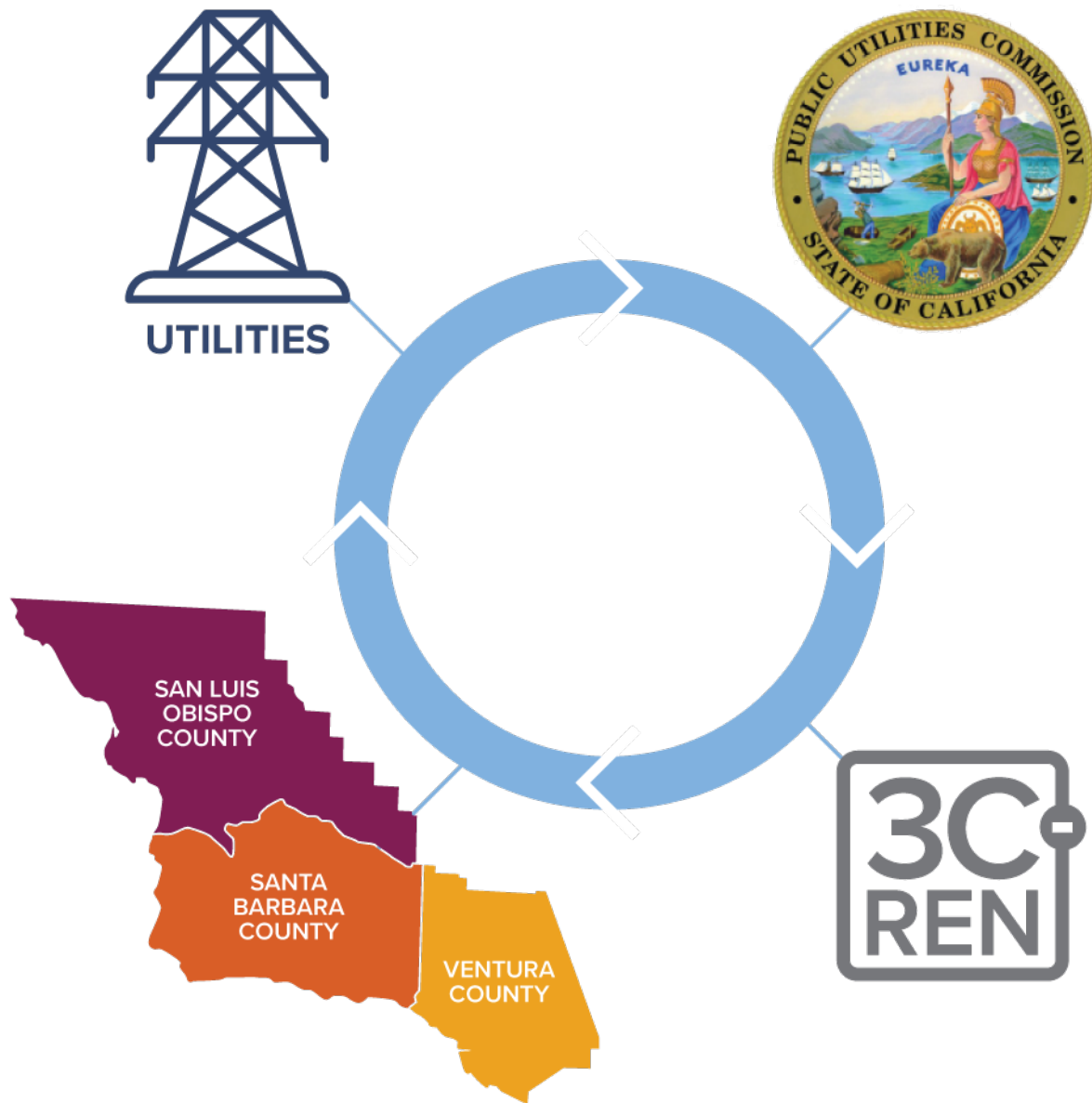
SAN LUIS OBISPO • SANTA BARBARA • VENTURA

Commercial Energy Savings Program

3C-REN - Recurve

2025 Contractor Overview





Tri-County Regional Energy Network

3C-REN is a collaboration between the tri-counties

Our programs reduce energy use for a more sustainable, equitable and economically vibrant Central Coast

Our free services are funded via the CPUC, bringing ratepayer dollars back to the region



Our Services

Incentives



HOME ENERGY SAVINGS

3c-ren.org/for-residents
3c-ren.org/multifamily



COMMERCIAL ENERGY SERVICES

3c-ren.org/commercial

Contractors can enroll at
3c-ren.org/contractors

Training



BUILDING PERFORMANCE TRAINING

3c-ren.org/events
3c-ren.org/building



ENERGY CODE CONNECT

3c-ren.org/code

View past trainings at
3c-ren.org/on-demand

Technical Assistance



AGRICULTURE ENERGY SOLUTIONS

3c-ren.org/agriculture



ENERGY ASSURANCE SERVICES

3c-ren.org/assurance



3C-REN Achievements



4,000+

Individuals Attended
Training



1,374

Energy-Saving
Projects Completed



334

Title 24/CalGreen
Questions Answered



\$155M

Secured for investment
in the tri-county region
through 2028

Data from 2019-2022 for three programs



Do you install commercial energy upgrades?

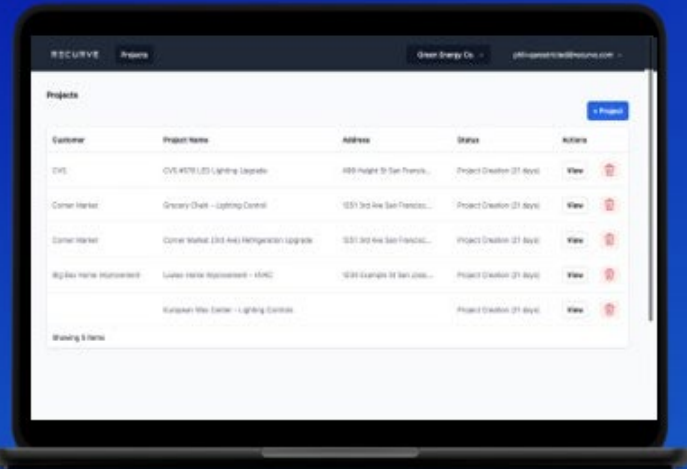
This is an opportunity to earn incentives.



**COMMERCIAL
ENERGY
SAVINGS**



RECURVE



Program Implementer

- Recurve Analytics
- Software and Engineering Expertise
- Run FLEXmarkets around California and the United States



Program Goals

- Bring energy efficiency to small, medium & hard-to-reach businesses
- Create bill savings for local businesses
- Reduce GHG emissions

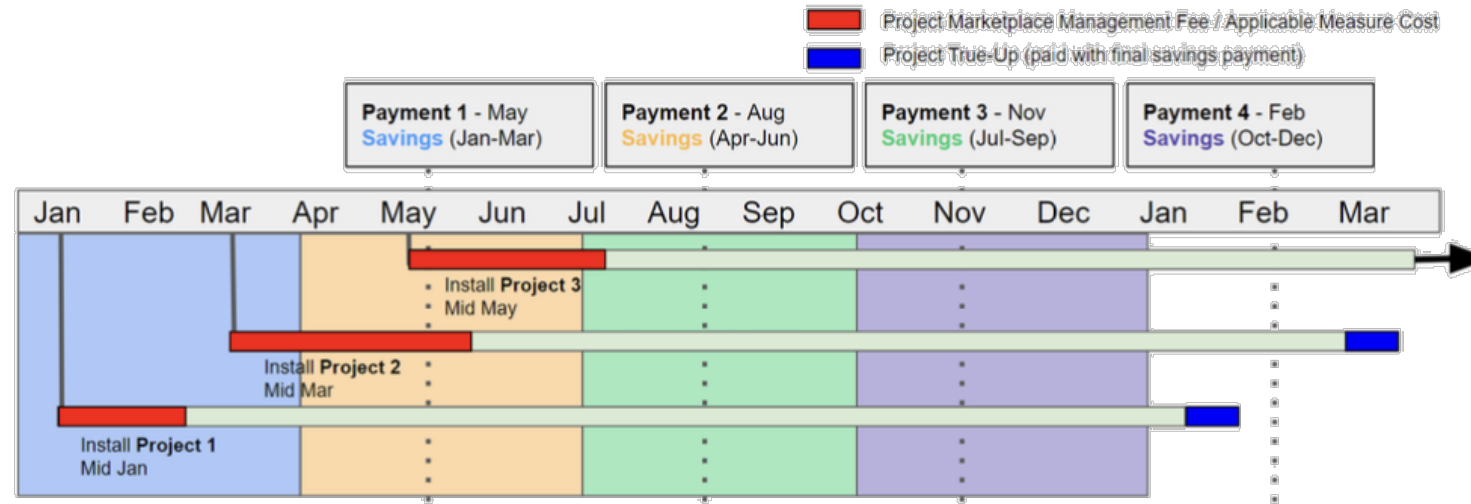
Project Economics

Measure Type	Forecasted kWh Savings Range	Forecasted Therms Savings	Forecasted Market Rate 3C-REN Incentive	Forecasted Hard-to-Reach 3C-REN Incentive
HVAC Retrofit	3,000 - 15,000 kWh	100 - 500 therms	\$3,800 - \$19,000	\$7,600 - \$38,000
Lighting	2,000 - 10,000 kWh	N/A	\$1,100 - \$5,400	\$2,200 - \$10,800
Refrigeration	1,500 - 8,000 kWh	N/A	\$1,000 - \$5,300	\$2,000 - \$10,600
Heat Pump Water Heater	-500-0 kWh	100-400 therms	\$1,200 - \$6,000	\$2,400 - \$12,000
Heat Pump Retrofit	-500-0 kWh	500 - 1,200 therms	\$7,200 - \$18,100	\$14,400 - \$36,200
Building Envelope	500 - 5,000 kWh	100 - 500 therms	\$2,500 - \$14,700	\$5,000 - \$29,400

RECURVE



How You Get Paid



- Quarterly payments directly to the contractor based on the actual portfolio savings as measured at the meter over 12 months
- 20% Advanced Payments, made monthly
- All Hard-to-Reach Projects have a 2.0x multiplier applied after the base incentive is computed, utilized the avoided cost benefits

RECURVE



How It Works

1. **Sign Up:** Complete Flexibility Purchase Agreement (FPA) & Terms and Conditions
2. **Recruit Customers:** Check eligibility against tools provided
3. **Submit proposed project for Reservation (Project Hub)**
4. **Install the project and submit the final paperwork to commence savings tracking**
5. **Get Paid:** Upfront payments and Quarterly Performance Payments

RECURVE



Budget Breakdown

Hard-to-Reach Incentives

- \$1,222,519 for the 2025 Program Year
- 2x incentive multiplier
- Must meet HTR & Small Business requirements

Market Rate Incentives





- \$305,630 for the 2025 Program Year
- No incentive multipliers
- Still must meet Small Business requirements

The 3C-REN Commercial Energy Savings Program is funded through 2027.

RECURVE



Customer & Project Eligibility

	Must be located in either San Luis Obispo, Santa Barbara, or Ventura Counties
	Must receive commercial electric distribution and natural gas services from any combination of PG&E, SCE, and SoCalGas with a minimum 12 months of data
	Must be associated with an eligible North American Industry Classification (NAICS) code
	No solar onsite (& solar installation within 12 months following project completion will disqualify project from program)

Hard-to-Reach Eligibility

San Luis Obispo County & Santa Barbara County	<p>At least one of the following:</p> <ul style="list-style-type: none">▪ Language – Primary language spoken is other than English▪ Business Size – 25 or fewer employees and/or classified as Very Small (Customers whose annual electric demand is less than 20 kilowatts (kW), or whose annual gas consumption is less than 10,000 therm, or both), and/or▪ Leased or Rented Facilities – Investments in improvements to a facility rented or leased by a participating business customer.▪ Municipal Building(s)▪ Member of a California Native American Tribe
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Hard-to-Reach Eligibility

Ventura County	<p>Located in a DAC and at least one of the following criteria:</p> <ul style="list-style-type: none">Language- Primary language spoken is other than EnglishBusiness Size – 25 or fewer employees and/or classified as Very Small (Customers whose annual electric demand is less than 20 kilowatts (kW), or whose annual gas consumption is less than 10,000 therm, or both), and/orLeased or Rented Facilities – Investments in improvements to a facility rented or leased by a participating business customer. <p>OR</p> <p>Not located in a DAC and meet all three criteria:</p> <ul style="list-style-type: none">Language- Primary language spoken is other than EnglishBusiness Size – 25 or fewer employees and/or classified as Very Small (Customers whose annual electric demand is less than 20 kilowatts (kW), or whose annual gas consumption is less than 10,000 therm, or both), and/orLeased or Rented Facilities – Investments in improvements to a facility rented or leased by a participating business customer. <p>OR</p> <ul style="list-style-type: none">Municipal Building(s)Member of a California Native American Tribe
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Project Hub

Projects

Resource Planner

Fleet Manager

Ledger

My cool org 1

?

reid+restricted2@recurve.com

Projects / P0200099

Project Details

Project Value Estimator

Timeline

Documents

Enrollment

Step 1 of 6

Project

Program

Measures

Customer

Site

Meters

Project

Provide estimated project dates.

Project Name

3C-REN: Example Project

Estimated Project Start Date

06/24/2024

Estimated Project End Date

06/25/2024

Discard Edits

Save

Next

Fleet Manager

Fleet Manager

Portfolio Summary

This page summarizes results at the portfolio level for projects enrolled in the program, including savings outcomes, Total System Benefits (TSB), GHG impacts, and realization rates. Use this page to understand the high-level performance of the program, then explore the other tabs to learn more about individual projects and details regarding Resourc's meter-based measurements. The Portfolio Filters allow you to isolate and review the savings outcomes for specific groups of projects; the filter selections are shared across each tab of Fleet Manager.

[Reset Portfolio Filters](#)

Portfolio Filters

Aggregator
Select results

Date Tracking Date
Select date range

Program Type
Select results

Low/No/High Income Flag
(1) True, (0) False, (2) Not Specified

Net Metering
(1) True, (0) False

Remove Meters with Assigned Savings
OFF | ON

Total Submitted Projects
451
344 Projects in Tracking

Electric Savings (kWh)
3,415,768 ± 15,574
12,542,963 Forecasted

Gas Savings (Therms)
43,704 ± 4,898
141,459 Forecasted

GHG Savings (MTCO2e)
6,646.65
25,620.04 Forecasted

Electric Meters in Tracking
343

Gas Meters in Tracking
344

Total System Benefits (TSB)
\$1,871,520
\$12,150,996 Forecasted

PMID: Electric Savings (kWh) Gas Savings (Therms) TSB GHG Savings (MTCO2e)

Portfolio Metrics by Month

kWh or Therms or \$ or MTCO2e

2020-01 2020-04 2020-06 2020-08 2020-10 2020-12 2021-01 2021-02 2021-03 2021-04 2021-05 2021-06 2021-07 2021-08 2021-09 2021-10 2021-11 2021-12

2M 1.5M 1M 500k 0

Meter-Based Forecasted

343 344

Realization Rate Metric:

TSB (\$)

100% 15.4% 200%

FLEX Ledger																	
Account - Energy Plus - Program Year 2022																	
Create New Payment																	
60 Projects		60 Meter Assets		\$35,045.55 Previous Payments		\$342,022.78 Available for payment											
Meter Assets																	
<div> <div>Meter Type</div> <div>Qualification</div> <div>Status</div> <div>Balance</div> <div>Project Maturity</div> </div> <div>Clear All</div>																	
60 Rows																	
Download Table																	
METER ID	ASSIGNED PROGRAM VALUE (T\$B)	RESERVED BUDGET SCALEBACK FACTOR	HOLDBACK VALUE	TRACKING AGGREGATOR VALUE	PREVIOUS PAYMENTS	AVAILABLE FOR PAYMENT											
12345678	\$0.00	1	\$53.70	\$503.35	00	\$303.31											
12345678	\$0.00	1	\$0.00	\$0.00	00	\$0.00											
12345678	\$0.00	1	\$0.00	\$0.00	00	\$0.00											
12345678	\$0.00	1	\$27.64	\$268.00	00	\$248.80											
12345678	\$0.00	1	\$88.41	\$795.65	00	\$795.65											
12345678	\$0.00	1	\$63.33	\$271.75	00	\$571.73											
12345678	\$0.00	1	\$0.00	\$0.00	00	\$0.00											
12345678	\$0.00	1	\$44.38	\$405.20	00	\$401.20											
12345678	\$0.00	1	\$0.00	\$0.00	00	\$0.00											
12345678	\$0.00	1	\$87.22	\$785.21	00	\$785.21											
Showing 15 to 60 of 60 Meter Assets																	
<div>Prev</div> <div>Next</div>																	
Payments																	
1 Rows																	
Download Table																	
PAYMENT ID	DATE	STATUS	USER	# OF PROJECTS	# OF METER ASSETS	PAYMENT	BASE PAYMENT	KICKER PAYMENT	ASSIGNED PAYMENT	TOTAL PAYMENT	UP						
3	2022-4-2	CONFIRMED	user@recurve.com	25	25	\$35,045.55	\$35,045.55	\$0.00	\$0.00	\$35,045.55	\$0.00						

Next Steps



1. Complete Flexibility Purchase Agreement (FPA) & Terms and Conditions [here](#)
2. Once Completed, you'll receive a login to the Recurve App
3. Start Submitting Projects!

Additional Resources

- [Schedule 1:1 Time with Reid Leiter](#) if you have any questions, or would like additional training on the Recurve App
- Review the [Program Manual](#) for more details on the program, and project eligibility
- Visit the [3C-REN Commercial Energy Savings Landing Page](#)



Thank you!

More info: 3c-ren.org

Questions: info@3c-ren.org

Email updates: 3c-ren.org/newsletter



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