



TRI-COUNTY
REGIONAL ENERGY NETWORK

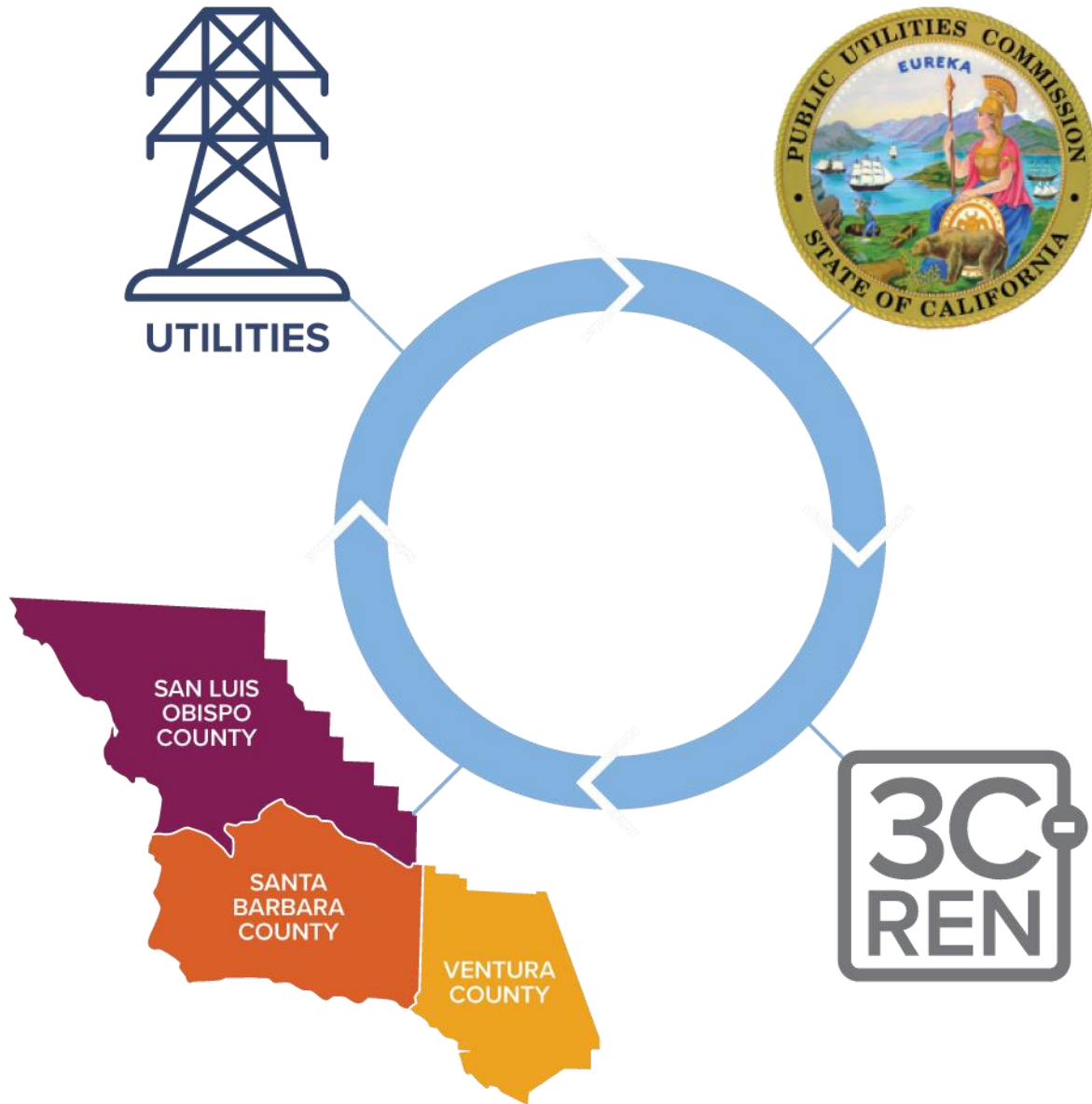
SAN LUIS OBISPO • SANTA BARBARA • VENTURA

Commercial Energy Savings

Julianna Joss, Commercial Concierge

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Tri-County Regional Energy Network

3C-REN is a collaboration between the tri-counties

Our programs reduce energy use for a more sustainable, equitable and economically vibrant Central Coast

Our free services are funded via the CPUC, bringing ratepayer dollars back to the region



Our Services

Incentives



HOME ENERGY SAVINGS

3c-ren.org/for-residents
3c-ren.org/multifamily



COMMERCIAL ENERGY SERVICES

3c-ren.org/commercial

Contractors can enroll at
3c-ren.org/contractors

Training



BUILDING PERFORMANCE TRAINING

3c-ren.org/events
3c-ren.org/building



ENERGY CODE CONNECT

3c-ren.org/code

View past trainings at
3c-ren.org/on-demand

Technical Assistance



AGRICULTURE ENERGY SOLUTIONS

3c-ren.org/agriculture



ENERGY ASSURANCE SERVICES

3c-ren.org/assurance



Is your energy bill too high?
Want to be a greener business?
3C-REN can help.



**COMMERCIAL
ENERGY
SAVINGS**

1. Discounted energy saving projects

2. Personalized support



1. 3C-REN Commercial Energy Savings Projects

- Work with an enrolled contractor
- Incentive is passed on to the contractor, which results in a discounted service for you, the customer!
- Any energy efficiency project is eligible, but common projects include:



Heating and
cooling systems



Electrical
upgrades



Lighting
Improvements



Refrigeration







Water heating



Technical support
and more



Customer & Project Eligibility

	Must be located in either San Luis Obispo, Santa Barbara, or Ventura Counties
	Must receive commercial electric distribution and natural gas services from any combination of PG&E, SCE, and SoCalGas with a minimum 12 months of data
	Must be associated with an eligible North American Industry Classification (NAICS) code
	No solar onsite (& solar installation within 12 months following project completion will disqualify project from program)

2. Personalized Support

- Commercial concierge will meet with you about your energy goals
- Provide you a menu of your personalized program options, incentives, financing options, and more
- Connect you with the right people
- Provide ongoing guidance and support



Other energy programs offer different benefits.

Our goal is to find the right combination for you.



**Low to no interest
financing**

Tax deduction

**Cash for
reduced energy
use**

**Interest-free loans
or discounts on
equipment**

**Technical support
and audits**

**Grant funding
(limited)**

Some questions for discussion...

- How did you find our program?
- What are your business's energy goals?
- What are the daily operations of business?
- When do you use the most energy?
- What is your current heating and cooling system?
- Are there comfort issues you'd like to address?
- What is your current water heating system?
- What is your current electrical capacity?
- What are your monthly energy costs?
- Do you have a vehicle fleet as part of your business?
- Is there an appetite for energy improvements?



Next Steps

Get connected with a contractor.

- Julianna to send email introductions.

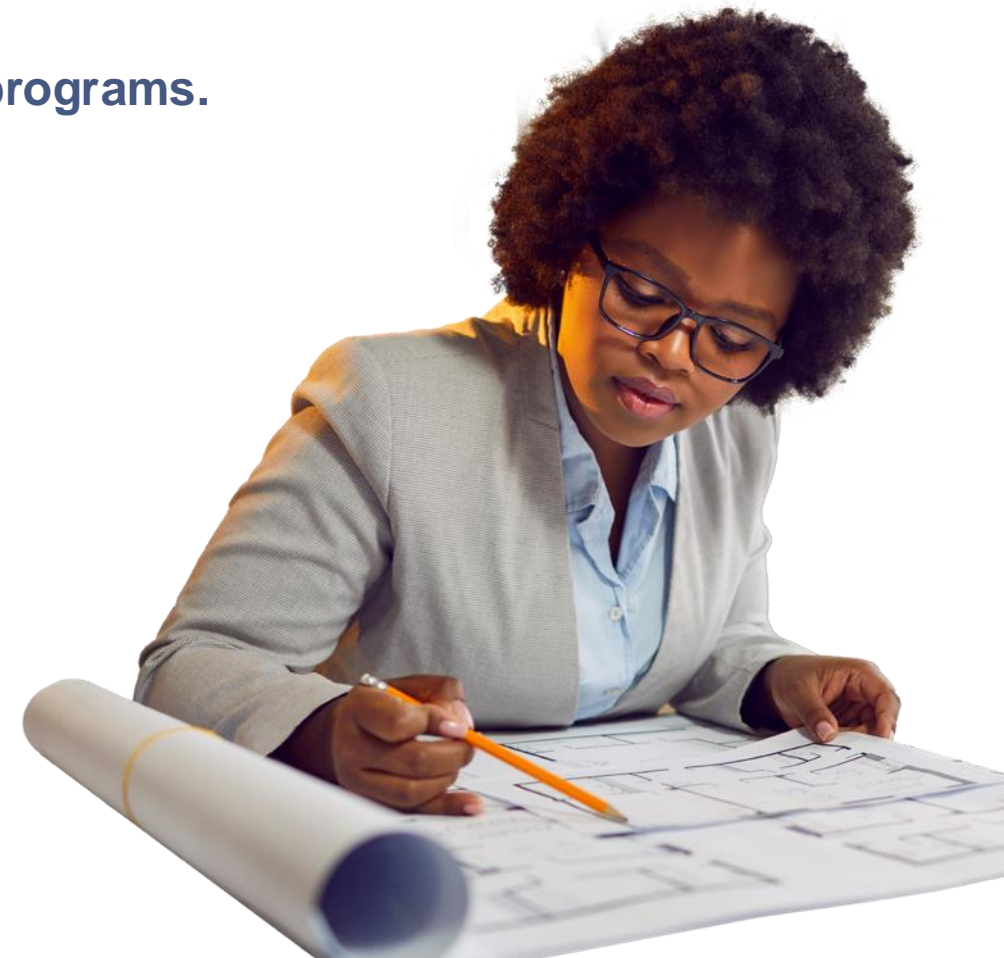
Get additional information about other recommended energy programs.

- Julianna to send via email.

Keep the conversation going.

- Let's schedule a follow-up meeting in the next two weeks.

Any questions or other ideas?



Thank you!

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3c-ren.org/commercial/



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